Face-to-face with Executives from Science & Industry:  
– The CSO & Partner of the Digital Devotion Group GmbH –  
Mr. Kai S. Utzinger

In 2018, the Department of International Affairs: ISGS once more invites high flying executives from internationally renowned companies to present step stones of global careers to PhD candidates. These networking dialogs highlight the professional and personal competencies required in the industry, and give hints for assistance within decision-making processes. In the course of this informal meeting the young researchers will have the opportunity to present their own career plans and receive honest feedback.

Networking Dialog with the CSO of the Digital Devotion Group
– one of the youngest entrepreneurs in South-West Germany -

Date: Tuesday, February 06, 2018, 5:00 - 7:00 pm  
Place: Building 39 (ISGS Center/Meeting Place)  
Language: English & German  
Participants: Postdocs, PhD candidates, research associates & Masters  
Target Faculties: Computer Sc., Electrical & Computer Engineering, etc.  
Registration only via email (until February 04) to: doktoranden@isgs.uni-kl.de > Subject: “Digital”

About Mr. Kai S. Utzinger:
• During his studies at the University of Mannheim Mr. Utzinger started to work in startups of the Rhein-Neckar region where he adopted the notion of the Digital World and got into Software, Sales & Scaling Business-Models.  
• In the past years he became one of the youngest & most considered entrepreneurs in South-West Germany with his focus on Sales Strategy, Business Development & Digital Transformation Processes.  
• Subsequently he became CSO of the following list of companies:  
  2014: Chief Sales Officer (CSO) of UplinkIT GmbH Kaiserslautern  
  2014: Co-Founder & CSO of ZReality GmbH Kaiserslautern  
  2016: CSO of Xplando GmbH Kaiserslautern  
  2017: Partner & CSO of DDG Benelux S.A. (Luxembourg)  
  2017: Partner & CSO of the Digital Devotion Group GmbH - a group of high-tech companies focused on the digitization of companies & organizations