In 2018, the Department of International Affairs: ISGS once more invites high flying executives from internationally renowned companies to present step stones of global careers to PhD candidates. These networking dialogs highlight the professional and personal competencies required in the industry, and give hints for assistance within decision-making processes. In the course of this informal meeting the young researchers will have the opportunity to present their own career plans and receive honest feedback.

**Networking Dialog with the Sales Manager Export of psb Intralogistics**
- **Multiple Award winner in intralogistics** -

- **Mr. Kai-Uwe Kretschmann**

**Date:** Thursday, January 04, 2018, 5:00 - 7:00 pm  
**Place:** Building 39 (ISGS Center/Meeting Place)  
**Language:** English & German  
**Participants:** Postdocs, PhD candidates, research associates & Master students  
**Target Faculties:** Electrical & Computer Engineering, Computer Sc., CVT etc.  
**Registration:** Registration only via email (until January 03) to: doktoranden@isgs.uni-kl.de > Subject: “psb”

**About Mr. Kai-Uwe Kretschmann:**

- Mr. Kretschmann graduated from TUK in the field of industrial engineering in 1990  
- He then started his professional career in 1990 at the KSB AG, where he was part of the staff unit “Development of Internationalization Strategies” and later on General Manager responsible for the launch of a sales-joint-venture in Hongkong and a production-joint-venture in Shanghai  
- After his time as sales engineer at KSB Homburg, he joined the psb Intralogistics GmbH in 1997, where he is now export manager and member of the executive board.

- Over the 130 years of company history, psb intralogistics has developed into one of the leading companies in Europe’s intralogistics sector  
- psb intralogistics plans & implements integrated systems for the storage & flow of materials in both production & distribution  
- All production steps are concentrated in the head office in Pirmasens. This creates transparency throughout the entire project in design, construction, production, assembly, IT engineering, picking, maintenance and service – all from a single supplier  
- **Multiple award winner; e.g.**  
  2009: for the development of a high-performance rotapick picking system  
  2012: VDI Innovation Award for the development of an integrated solution consisting of the rotapick high-performance picking system and the vario.sprinter shuttle system.